



APRIL 3, 2008

AFTER ATTENDING DENNIS PARKER'S SALES CLASS FOR CCP INDUSTRIES I HAVE TO SAY IT WAS MOST ENJOYABLE AND INFORMATIVE. DENNIS TEACHES A REAL HUMAN FORM OF TECHNIQUES TO DEAL WITH CLIENTS FROM HOW TO ACQUIRE THEM, INTRODUCTIONS, CONTROL THE PROCESS OF SALE TO CLOSINGS THAT REALLY WORK. ALSO HIS SELF-HELP ANTI-ANXIETY STEPS WORK WONDERS TO STAVE-OFF THE OLD "BURNT-OUT" FEELING SO MANY SALES PROFESSIONALS HAVE. A REALLY "HANDS-ON" PROGRAM.

SINCERELY, RAY ABRAHAM