



TO WHOM IT MAY CONCERN,

I SPENT FROM 4/1/2008 - 4/3/2008  
ENJOYING THE SALES TRAINING PROGRAM  
WITH W. DENNIS PARKER. DURING THE SEMINAR  
I HAVE DEVELOPED A PROFOUNDLY DIFFERENT  
UNDERSTANDING OF THE IMPORTANCE OF GOAL  
SETTING, SELF-ESTEEM AND SALES TECHNIQUES.  
MR. PARKER CLEARLY AND SENSIBLY EXPLAINED  
ALL OF THE MECHANICS OF SELLING AND CLOSING.  
I HAVE BEEN TO DIFFERENT SEMINARS BEFORE  
AND FEEL THAT THIS WAS SUPERIOR.  
LASTLY, MR. PARKER CONVEYS HIS POINTS  
WITH BOTH CONVICTION AND CHARACTER, WHO  
I FEEL, WAS FUNDAMENTAL IN ACQUIRING  
THE TRUST AND FAITH I ALWAYS REQUIRE TO  
FEEL ABLE TO BELIEVE THE TEACHINGS OF  
ANYONE!

SINCERELY

MICHAEL T. PESSLAND

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